



LENDERS' TRAINING

- The North Florida District Office will be conducting “free” training at its office on August 25, 2004, for **Lenders Only** on **SBAEXPRESS**, the fastest growing program for SBA nationwide and North Florida. The time for the class is 9:30 am until 11:30 am. Register on line at <http://www.sba.gov/fl/north>.
- The North Florida District office will be conducting “free” training for **Lenders Only** at its office on September 14th and 15th, 2004. Training encompasses regular 7(a), LowDoc, SBAExpress and 504 loan programs. It includes a full day class on loan processing policies and procedures and a half day of loan closing, servicing and liquidation. Time for classes is 8:30am until 4:00pm. To register, contact Rosalind Bryant by e-mail at: rosalind.bryant@sba.gov.

FYI: **The National Lender Guide** is now available on SBA's website at www.sba.gov/banking. The guide covers loan processing, closing, servicing, liquidation/Litigation, Guaranty Purchases and Lender Oversight.

Loan Reports For North Florida as of July 31, 2004

Top 11 7(a) Lenders by Number of Loans Made for FY 2004 As of July 31 2004

Lender Name	Number of Loans	Dollar Amounts
BANK OF AMERICA, NATIONAL ASSOCIATION	354	\$11,420,800.00
CAPITAL ONE, FEDERAL SAVINGS BANK	96	\$4,605,000.00
INNOVATIVE BANK	94	\$646,000.00
CIT SMALL BUSINESS LENDING CORPORATION	55	\$24,370,200.00
BANCO POPULAR NORTH AMERICA	60	\$13,269,700.00
FIRST COAST COMMUNITY BANK	33	\$11,255,000.00
WACHOVIA BANK, NATIONAL ASSOCIATION	31	\$11,280,400.00
BANKFIRST	23	\$7,586,000.00
BANK OF PENSACOLA	18	\$5,776,000.00
COMERICA BANK	17	\$8,428,000.00
BUSINESS LOAN CENTER, LLC	17	\$8,261,300.00

504 Lenders by Number of Loans Made for FY 2004 As of July 31, 2004

Lender	No. of Loans	Dollars
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	61	\$24,720,000.00
FLORIDA BUSINESS DEVELOPMENT CORPORATION	39	\$16,516,000.00
JACKSONVILLE ECONOMIC DEVELOPMENT COMPANY, INC.	31	\$ 7,470,000.00
BUSINESS DEVELOPMENT CORPORATION OF NORTHEAST FLORIDA, INC.	14	\$5,894,000.00
GULFCOAST BUSINESS FINANCE, INC.	2	\$631,000.00
Total:	147	\$55,231,000.00

SMALL BUSINESS ADMINISTRATION
NORTH FLORIDA DISTRICT OFFICE
Activity by County for FY 2004

As of July 31, 2004

County	Number of Loans	Dollar Amount
ALACHUA	32	\$4,780,500.00
BAKER	4	\$1,128,000.00
BAY	22	\$5,493,800.00
BRADFORD	2	\$222,400.00
CALHOUN	1	\$18,000.00
CITRUS	12	\$943,400.00
CLAY	22	\$4,862,800.00
COLUMBIA	11	\$2,454,500.00
DUVAL	193	\$32,310,453.00
ESCAMBIA	45	\$11,839,100.00
FLAGLER	22	\$2,057,200.00
FRANKLIN	1	\$15,000.00
GADSDEN	3	\$532,000.00
HAMILTON	1	\$140,000.00
HERNANDO	25	\$3,374,800.00
HOLMES	1	\$50,000.00
JACKSON	3	\$1,021,000.00
LAKE	37	\$5,563,900.00
LEON	33	\$6,461,000.00
LEVY	5	\$856,000.00
MARION	19	\$4,135,000.00
NASSAU	30	\$8,799,400.00
OKALOOSA	17	\$4,088,900.00
ORANGE	356	\$66,180,350.00
PUTNAM	6	\$745,000.00
SANTA ROSA	14	\$4,867,700.00
SEMINOLE	114	\$19,372,100.00
ST. JOHNS	44	\$11,054,000.00
SUMTER	4	\$1,396,000.00
SUWANNEE	4	\$363,000.00
TAYLOR	3	\$715,600.00
VOLUSIA	64	\$10,307,700.00
WAKULLA	1	\$5,000.00
WALTON	6	\$3,055,000.00
WASHINGTON	2	\$671,000.00
Total:	1159	\$ 219,879,603.00